



Discover a worthy ally with Sogedent's DUO meetings

Choosing your advisor is not something that should be taken lightly, because insurance is about so much more than just the premium. Entrust the management of your personal and professional affairs to an advisor who will work hard to help you succeed. Sogedent's DUO meetings give you an opportunity to see just how valuable an advisor who supports you truly is.

DUO meetings: a proactive and committed advisor

In DUO meetings, our experts will discuss your insurance needs with you, analyze your current situation and come up with the best risk management strategy. While the insurance industry treats damage and personal insurance separately, Sogedent offers its clients an innovative and strategic approach, thanks to DUO meetings.

When you meet with one of our experts, they will put their full expertise to work for you, starting with a

360-degree analysis of your insurance portfolio. When you choose to work with one of our advisors, you partner with a proactive member who is committed to the success of your dental clinic. So what exactly can they do for you? Your Sogedent advisor will:

- Take the time to meet with you and answer your questions.
- Help you better understand insurance in order for you to make informed decisions.
- Analyze your situation and suggest appropriate products.
- Inform you of new insurance benefits and market trends.
- Keeps you informed of your plan's progress and make recommendations if required.
- Suggest options that align with your budget.
- Help you in the event of a loss and follow up on your claims.
- Explain the coverage provided under your current insurance plan.
- Defend your rights and protect your interests.
- Take into consideration: your risk tolerance, professional responsibilities and personal goals.

DUO meetings: strategic and effective

Our advisors are well aware of the challenges that dentists face and understand the reality of your situation better than anyone else. They are experts in the field, which means that they can suggest the best products for your situation. Other advisors may not be aware of the value of products designed specifically for dental medicine. Our office overhead insurance coverage is a good example. In the event of a disability, our income protection insurance covers your personal income. It was designed to maintain your lifestyle, as well as to continue to grow your retirement fund as long as the underwritten amount allows it. Our office overhead insurance coverage is the only insurance of its kind. It allows you to keep up with professional commitments such as your employees' wages, operating costs, business loan payments and other eligible expenses.

We know that your time is precious. So why not make your life simple by benefiting from Sogedent's services? Everyone knows that a face-to-face meeting is the best way to do business. It is a simple and effective way to make the most of your time and ensure that you make the best decisions.

A wealth of valuable expertise in dentistry

Sogedent's DUO meetings are an opportunity to take advantage of a wealth of strategic planning provided by seasoned advisors who specialize in the field of dentistry. When you meet with one of our advisors, they listen to your needs, analyze your situation, your existing policies and then evaluate the range of options with you. Whether you are looking for dental equipment coverage, travel insurance, legal advice or some other form of insurance benefit, we have the right product for you. Our advisors are available to support you before, during and after the meetings. We work together to protect your assets, business, employees, patients and family.

Because we can always count on the expertise of a dentist for oral health, the same applies to Sogedent's unique expertise, we ensure both your personal and your clinic's financial health.

Contact one of our advisors today and take advantage of the many benefits of DUO meetings by calling 514 282-1425 or 1 800 361-3794 (choose option 2 for Sogedent and option 2 for personal insurance, or option 3 for damage insurance).